

Printed Pages– 3

Roll No. ....

576454(76)/676654(76)

M. B. A. (Fourth Semester) Examination, <sup>APR-MAY</sup> 2020  
^

(New Scheme)

(Management Branch)

(Elective-II)

**INDUSTRIAL and ORGANIZATIONAL  
PSYCHOLOGY (New)**

*Time Allowed : Three hours*

*Maximum Marks : 80*

*Minimum Pass Marks : 32*

*Note : Answer all questions. All questions carry  
equal marks.*

**Unit-I**

1. What do you mean by Industrial and Organizational?

Or

576454(76)

PTO

"Without industrial and organizational psychology organization cannot function." Do you agree with the statement? Explain.

**Unit-II**

2. What is the importance of psychological assessment of current behaviour in personnel selection?

**Or**

Discuss the various uses and types of job information.

**Unit-III**

3. "Training needs assessment is of foremost importance in employee training and development." Explain.

**Or**

How is performance evaluation used for downsizing and fair employment at will?

**Unit-IV**

4. Discuss the process of identifying job satisfaction of employees.

[ 3 ]

**Or**

How motivational theories can be used at work? Explain.

**Unit-V**

5. Write an explanatory note on Fiedler's contingency, model of leadership.

**Or**

Differentiate between Transactional and Transformational Leadership.